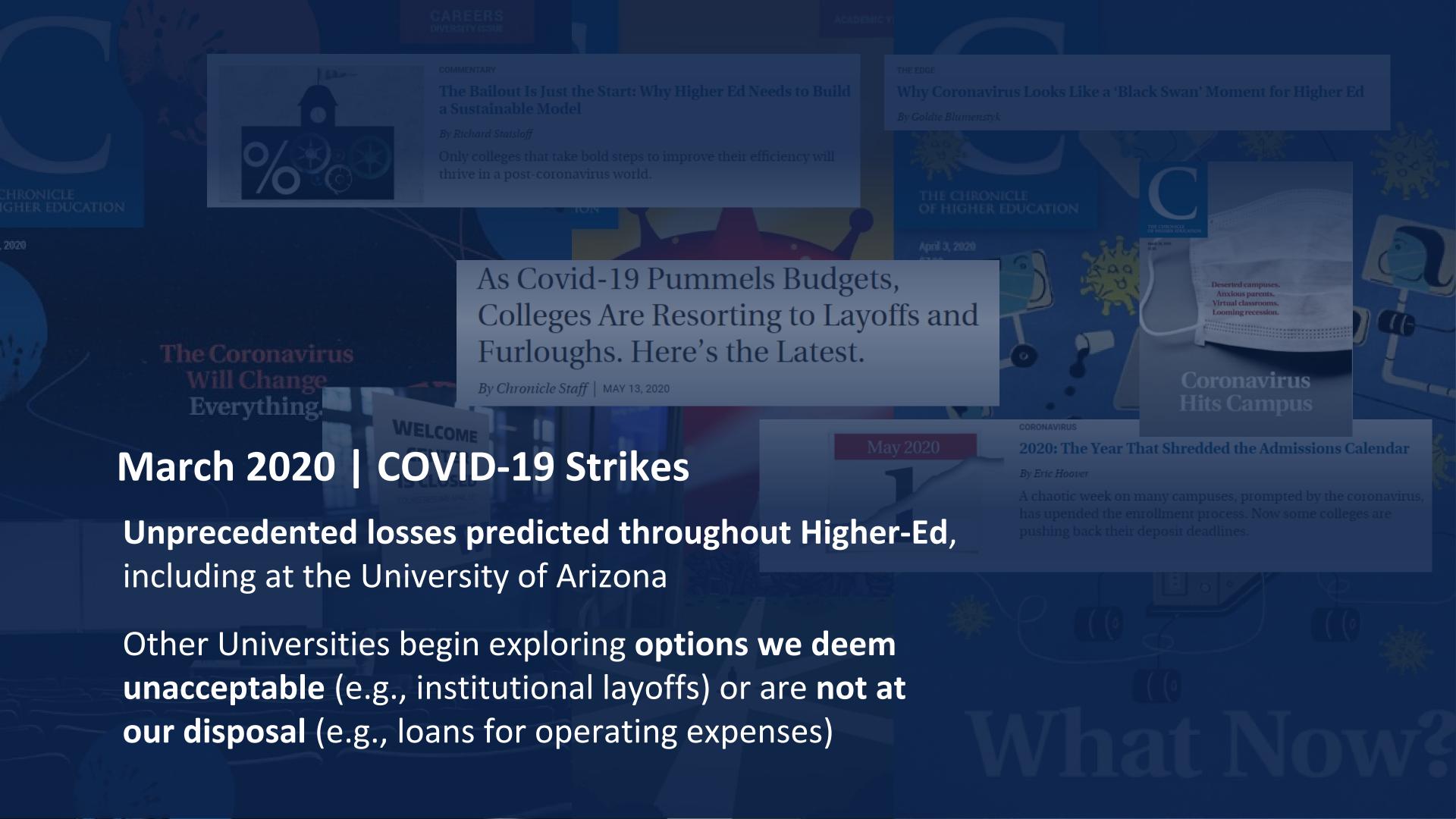


Financing the Mission | Furlough & Furlough-Based Salary Programs Recap





March 23, 2020 | The Financial Sustainability Taskforce Immediately Spins Up

a diverse, volunteer group of faculty, staff, and students – living our values of Compassion, Adaptation, and Determination, as they guide us through this unprecedented time

Capital Projects,	Operational	New	Students	Strategic Plan	Intercollegiate	Workforce
Debt, & Investments	Efficiencies	Opportunities	Kasey Urquidez	Investments	Athletics	Helena Rodrigues
Jim Florian	Nicole Salazar	Sangita Pawar	Ravneet Chadha	Garth Perry	Garth Perry	Elizabeth Cantwell
Laura Bakkensen	Nina Bates	Parker Antin	A-P Durand	Maribel Alvarez	Mario Calderon	Josephine Corder
Peter Dourlein	Brian Berrellez	Michael Brewer	Jim Florian	Melissa Colchado	Marv Slepian	Emily Gillilan
Paulo Goes	Tom Bourgeois	Javier Duran	Greg Heileman	Sonia Colina	Krystal Swindlehurst	Lisa Gundy
Brooks Jeffery	Sabrina Helm	Stan Park	Melanie Hingle Marc Miller	Jane Hunter	Ricardo Valerdi	Daniel McDonald
Steve Kelly	Steve Moore	Nancy Pollock-Ellwand	Garth Perry	Diana Liverman	Derek Van Der Merwe	Ki Moore
Rob Miller	Maliaca Oxnam	Stan Reynolds	Cindy Rankin	John O'Neil	Bryce Wolma	Francisco Pedroza
Bob Smith	Sangita Pawar	Lori Schultz	Pam Ray	Andy Schulz		Nicole Salazar
	Stephanie Rosenberg	Carol Stewart	Andrea Romero	Marilyn Taylor		Jessica Summers
	Debby Shively	Jason Wertheim	Shilpita Sen			Marilyn Taylor
	Simon White		Tara Singleton			Staci Wilson
			Kelly South			Stact Wilson
Workgroups			Katie Van Renterghem			

Workgroups

Explore & Develop

Core Team Synthesize Recommendation

Executive Team

Vet Recommendation President Robbins

Make Final Decision

Executive Team: Robert Robbins, Lisa Rulney, Liesl Folks, Elizabeth Cantwell, Michael Dake, Jon Dudas, Laura Todd Johnson, Steve Moore, JP Roczniak

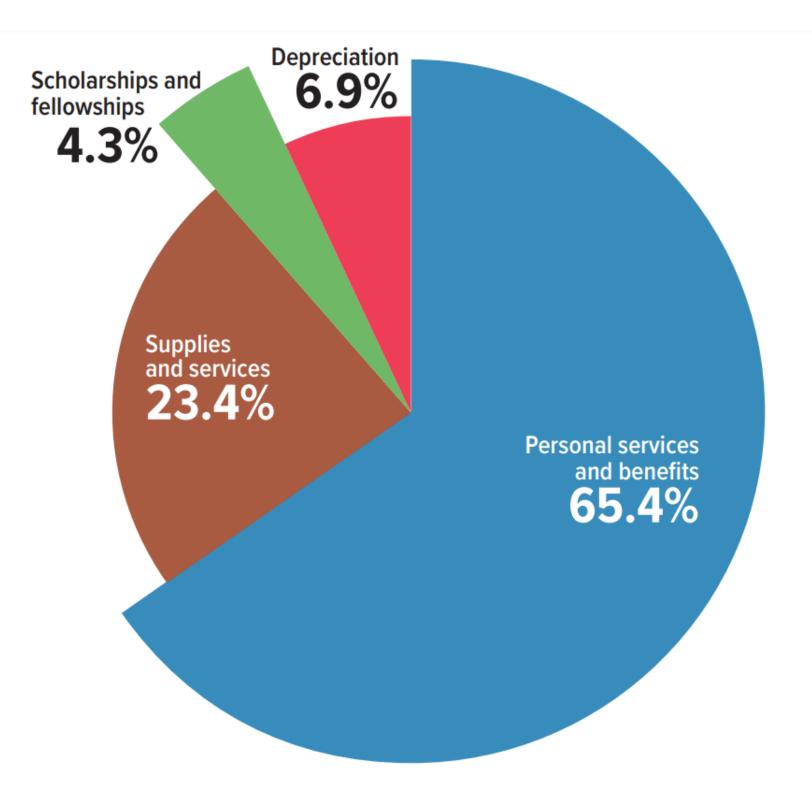


Core Team: Lisa Rulney, Barry Brummund, David Elmer, Jim Florian, Sangita Pawar, Garth Perry, Helena Rodrigues, Nicole Salazar, Kasey Urquidez

The guiding principle for all mitigation strategies:

Preserve as many jobs as possible through equitable, institution-wide approaches





As salaries and benefits are such a significant portion of expenses, any substantial revenue loss necessitates mitigation strategies beyond reducing operational (non-personnel) expenses

Source: FY21 Annual Comprehensive Financial Report https://www.fso.arizona.edu/financial-management/annual-reports



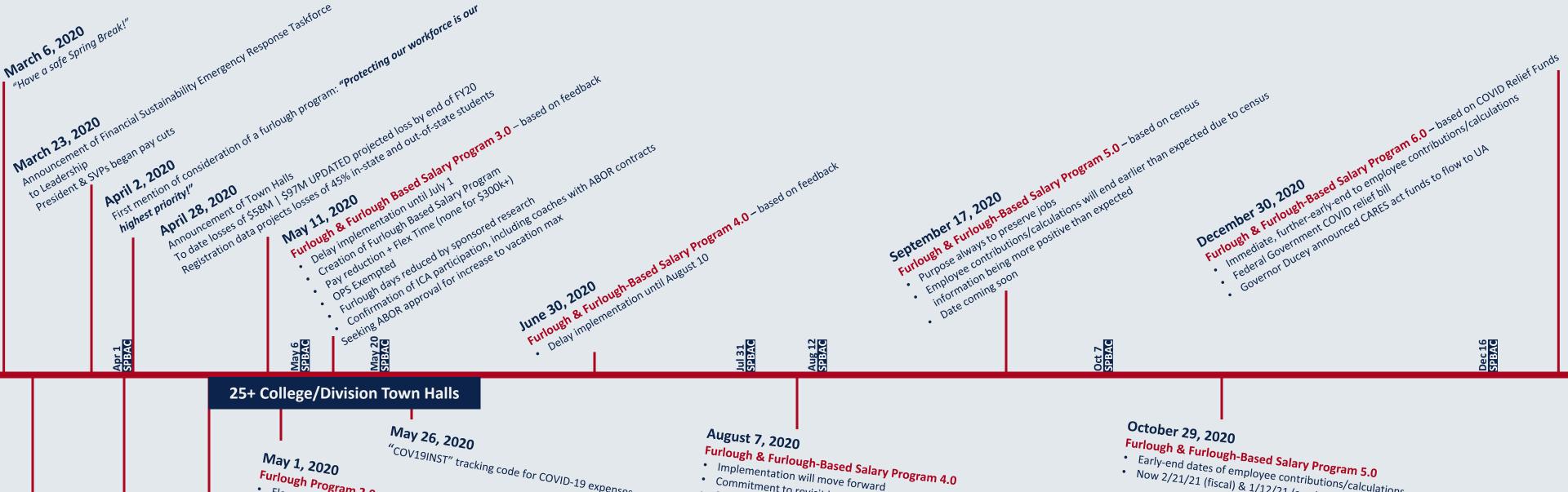
The Furlough & Furlough-Based Salary Programs:

Are among many strategies implemented in order to reduce the impacts of the projected (and realized) significant reduction in revenue – Net Tuition Revenue, Admin Service Charge, Investment, Auxiliaries

Result in a **reduction in expenses**, not new revenues

Savings are maintained within each unit, to offset the impact of their budget contractions due to reduction in revenue | No centralized collection of these funds

Are **announced with a commitment**: to being open and transparent, to continually seek input from our community, and to adjust first (before any other mitigation strategy), if possible.



Implementation will move forward

"COV19INST" tracking code for COVID-19 expenses

May 1, 2020 Furlough Program 2.0 – based on feedback

- Floor added \$44,500
- Additional brackets
- Online tool

April 17, 2020

\$66M projected loss by end of FY20 + \$250 total projected loss by end of FY21 Commitment to no institutional-layoff program Limit expenses rather than eliminate jobs Limit expenses ratner than eliminate Jobs
Halted: Capital Projects \$7M | Strategic Plan funding \$22M | Hiring Pause/Delayed Merit \$26M

- 5/11/20-6/30/21 \$93M in projected savings Will adapt as conditions change
- Website established

March 30, 2020

Announcement of Financial Sustainability Emergency Response Taskforce to all employees and DCCs

Relevant SPBAC Meetings

- Announcement of Taskforce w/ SPBAC participation + website
- Decisions: hiring pause | Strategic Plan halt | Bursar Registration Hold increase to October 7 \$2500 from \$600 | capital projects halted

May 6

- Report on Taskforce with updates from Working Group Leads
- Question on Furlough Savings + Answer on savings remaining in units

• Commitment to revisit in October, after census + information on stimulus funding

May 20

Taskforce recommendations on Strategic Plan

- Furlough & Furlough-Based Salary Program 5.0
- Early-end dates of employee contributions/calculations • Now 2/21/21 (fiscal) & 1/12/21 (academic)

July 31

• FY21 Budget Allocations

August 12

• RCM FY21 budget spreadsheet - included furlough estimates

- Updated revenue and expense projections
- Furlough & Furlough-Based Salary Program modifications

December 16

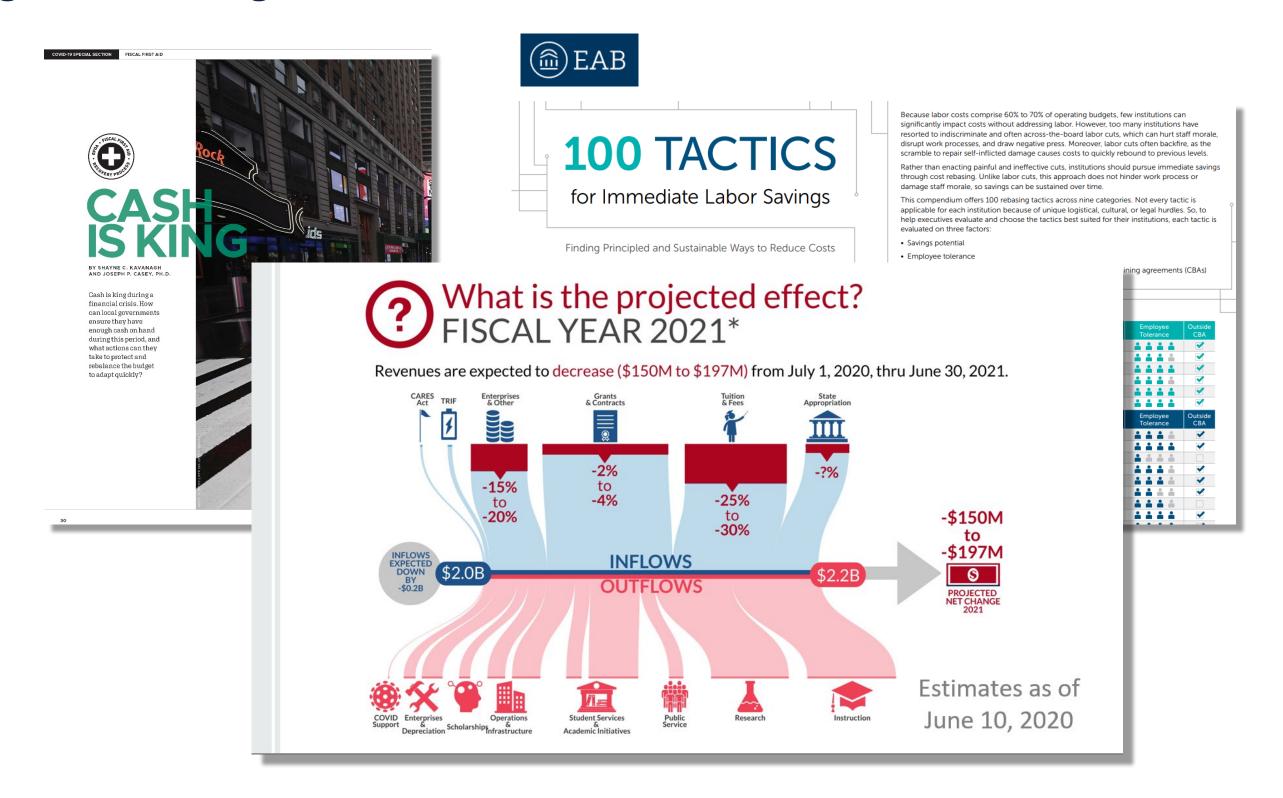
Auxiliaries Review (including ICA)

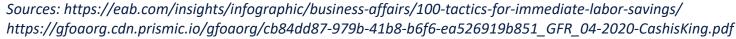


March 13, 2020

"Do NOT return to campus!" 1st CIRT & Financial Officers Meetings

Mitigation Strategies Utilize Numerous Internal & External Evaluation Resources







Budget Allocation FY21 (Colleges) | Pre-Fall Semester

Most colleges face cuts, even with the Furlough & Furlough-Based Salary Programs

			Z
	FY21 RCM		4
	change, based		-
	on FY21		2
	Activity		Fre
	Forecast		Or
	(COVID-19	TOTAL FY21	Dista
	Moderate Case	Forecast RCM	Fore
RCUs	Scenario)	Change	Rev
JAMES C. WYANT COLLEGE OF OPTICAL SCIENCES	(638,509)		
COLLEGE OF ARCHITECTURE & LANDSCAPE ARCHITECTURE	(729,861)		
ELLER COLLEGE OF MANAGEMENT	(7,568,287)		1
COLLEGE OF EDUCATION	(1,576,431)	(1,924,043)	15
JAMES E ROGERS COLLEGE OF LAW	(203,318)	(1,459,300)	1
COLLEGE OF ENGINEERING	(5,062,155)	(6,768,279)	
COLLEGE OF AGRICULTURE AND LIFE SCIENCES	(5,330,348)	(5,917,620)	
CALS - COOPERATIVE EXTENSION	74,121	(290,285)	- 1
COLLEGE OF FINE ARTS	(4,040,041)	(5,130,856)	3
COLLEGE OF HUMANITIES	(6,356,469)	(7,662,065)	
COLLEGE OF SCIENCE	(16,878,319)	(19,835,859)	40
COLLEGE OF SOCIAL & BEHAVIORAL SCIENCES	(12,541,123)	(18,385,575)	b _V
COLLEGE OF APPLIED SCIENCE AND TECHNOLOGY	(560,208)	(1,359,535)	5
AHS DIVISIONS AND INSTITUTES	(4,672,246)	(4,924,096)	4
COLLEGE OF MEDICINE (TUCSON)	(1,618,591)		
COLLEGE OF MEDICINE (PHOENIX)	86,500	356,860	100
COLLEGE OF NURSING	(762,326)		
COLLEGE OF PHARMACY	(87,218)		
MEL AND ENID ZUCKERMAN COLLEGE OF PUBLIC HEALTH	(1,086,871)	(2,416,788)	
RCM INVESTMENTS IN COLLEGES	(69,551,701)	(92,918,820)	3
		-16.76%	

	Net Effect =	% Net Effect = %
	Total FY21	FY21 change,
	change, based	based on FY20,
FY21 Savings	on FY20, FY21	FY21 Forecast,
from	Forecast, Online	Online /
Proposed	/ Distance, Exec	Distance, Exec
Furlough	Decisions, &	Decisions, &
Programs &	Proposed	Proposed
ERE, (from	Furlough	Furlough
Aug 10th)	Programs	Programs
1,251,745	397,645	5%
822,300	(48,732)	-1%
6,707,329	(656,003)	-1%
1,642,580	(126,570)	-1%
2,137,990	574,456	4%
4,053,446	(1,101,591)	
4,476,142	(4,319,379)	-9%
746,185	455,900	3%
1,562,035	(1,012,164)	-5%
2,147,290	(3,661,343)	-14%
12,196,228	(1,737,204)	-2%
6,643,575	(9,383,404)	-14%
465,302	(416,944)	-6%
1,278,613	(1,645,483)	-11%
7,590,438	(505,615)	-1%
4,394,245	(3,248,895)	-13%
2,120,517	310,257	2%
1,386,617	231,030	2%
1,508,150	(668,988)	-4%
63,130,727	(26,563,028)	



Budget Allocation FY21 (Support Units) | Pre-Fall Semester

Without means to increase revenue, support units face cuts more severe than the colleges Auxiliaries (not a part of RCM, so not seen here) project significant decline in activity due to loss of customer base

	FY21 Additional		A Brake
	Cut Based on		
	FY21 Forecast		
	(Revised Due to		Exec. Dec.
	COVID-19	TOTAL FYOA	Adjustm,
S	Moderate Case	TOTAL FY21	(Chan
Support Units and Institutional Costs	Scenario)	RCM CHANGE	Base Bu
EXECUTIVE OFFICE OF THE PRESIDENT	(727,675)		
DEVELOPMENT	(2,506,415)		5
LEGAL AFFAIRS AND GENERAL COUNSEL	(627,203)		
CHIEF MARKETING AND COMMUNICATIONS	(1,691,055)	(2,070,073)	1,600
GLOBAL INITIATIVES AND OUTREACH	(514,154)	(629,392)	(P
ARIZONA HEALTH SCIENCES CENTER	(1,392,363)	(1,704,435)	
SECRETARY OF THE UNIVERSITY TOTAL	(4,843,986)	(5,929,672)	2
ACADEMIC AFFAIRS & PROVOST TOTAL	(7,324,942)	(8,966,686)	- 1
VP ARIZONA ARTS TOTAL	(338,722)	(414,641)	<mark>2</mark> 1
BUSINESS AFFAIRS TOTAL	(12,139,321)	(14,860,114)	(1,0
SVP RESEARCH AND INNOVATION TOTAL	(4,678,796)	(5,727,458)	
TOTALS	(36,784,633)	(45,029,196)	7
% CHANGE TO BASE	-17.85%	-21.85%	

		FVOA N	FV04 0/ NI .
		FY21 Net	FY21 % Net
		Effect from	Effect from
	FY21	Forecast	Forecast
	Savings	Activity,	Activity,
_	from	Exec.	Exec.
Z	Proposed	Decision	Decision
Y21 %	Furlough	Adjustments	Adjustments
Based	Programs	, and	, and
orecast	& ERE,	Proposed	Proposed
'ty and	(from Aug	Furlough	Furlough
ents	10th)	Programs	Programs
2%	530,085	(360,683)	-8.8%
2%	879,295	(2,188,884)	-15.6%
-2%	473,427	(294,351)	-8.4%
5%	451,028	(19,044)	-0.2%
51%	768,103	(696,289)	-24.2%
2%	2,009,483	305,048	3.9%
2%	4,202,597	(1,727,075)	-6.4%
\%	5,867,960	(3,098,726)	-7.5%
%	214,351	34,711	1.8%
1%	4,751,291	(11,108,823)	-16.3%
70	4,222,400	(1,505,058)	-5.7%
	24,370,022	(20,659,174)	
3		•	



Budget Allocation FY21 (Colleges) | Fall Census Update

After Fall Census we review budgets and the Furlough & Furlough-Based Salary Programs

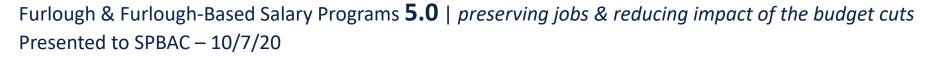
Fall 2020 numbers prove to be better than projected — though, critically, are still down significantly

We reduce employee-contributions to the Furlough & Furlough-Based Salary Programs — to end ~4 months early

Half of colleges still face material cuts

RCUs	FY21 RCM change, based on FY21 Activity Forecast (Updated per Fall Census)	TOTAL FY21 Forecast RCM Change	D' FO R (Ur Ce
JAMES C. WYANT COLLEGE OF OPTICAL SCIENCES	(368,818)	(651,910)	1
COLLEGE OF ARCHITECTURE & LANDSCAPE ARCHITECTURE	(486,773)	(615,546)	
ELLER COLLEGE OF MANAGEMENT	(6,492,315)	(11,141,983)	1,
COLLEGE OF EDUCATION	(728,664)	(885,303)	1,/
JAMES E ROGERS COLLEGE OF LAW	272,880	(983,101)	7
COLLEGE OF ENGINEERING	(2,906,390)	(4,612,514)	-
COLLEGE OF AGRICULTURE AND LIFE SCIENCES	(2,517,721)	(3,104,993)	1,1
CALS - COOPERATIVE EXTENSION	74,121	(290,285)	
COLLEGE OF FINE ARTS	(2,830,661)	(3,921,476)	
COLLEGE OF HUMANITIES	(4,605,341)		
COLLEGE OF SCIENCE	(9,910,243)	(12,867,783)	>
COLLEGE OF SOCIAL & BEHAVIORAL SCIENCES	(8,452,888)		2
COLLEGE OF APPLIED SCIENCE AND TECHNOLOGY	(298,114)	(1,288,414)	1,,
AHS DIVISIONS AND INSTITUTES	216,650		- 2
COLLEGE OF MEDICINE (TUCSON)	1,133,985		
COLLEGE OF MEDICINE (PHOENIX)	1,585,992		L L
COLLEGE OF NURSING	(696,825)		3,2
COLLEGE OF PHARMACY	690,948		
MEL AND ENID ZUCKERMAN COLLEGE OF PUBLIC HEALTH	(674,873)	(2,004,790)	4
RCM INVESTMENTS IN COLLEGES	(36,995,052)	(60,382,148)	1,
	-6.67%	-10.89%	Air.
	/	/ 1	

back at 100% by FY24, at latest.					
3 21		Net Effect =	% Net Effect = %		
onge,	FY21 Savings	Total FY21	FY21 change,		
on	from	change, based	based on FY20,		
FY21	Proposed	on FY20, FY21	FY21 Forecast,		
ecast,	Furlough	Forecast, Online	Online /		
e/	Programs &	/ Distance, Exec	Distance, Exec		
nice, &	ERE	Decisions, &	Decisions, &		
ЭC	(8/10/20 -	Proposed	Proposed		
isions	2/21/21)	Furlough	Furlough		
6%	718,842	229,654	3%		
6	445,764	73,462	1%		
) %	4,303,230	(417,918)	-1%		
296	1,038,753	1,562,005	9%		
196	1,332,250	1,139,865	7%		
3%	2,615,099	78,030	0%		
.1%	2,746,122	(2,168,470)	-5%		
2%	-	(290,285)	-2%		
4	895,737	(480,125)	-3%		
1.96	1,169,281	(2,417,603)	-9%		
7%	7,033,046	502,188	1%		
3%	3,986,933	(5,056,299)	-7%		
3%	337,255	112,667	2%		
2%	1,045,828	1,490,652	10%		
.0%	3,334,173	(1,980,857)	-4%		
14%	2,387,222	(3,756,426)	-15%		
3%	1,250,470	2,593,027	15%		
3%	735,921	358,500	3%		
76	776,432	(652,780)	-4%		
***	36,152,358	(9,080,712)	-2%		





Budget Allocation FY21 (Support Units) | Fall Census Update

Cuts to support units remain severe – significant net negative to nearly all units

			4
			100
			1
	FY21 RCM		a
	change, based		4
	on FY21		
	Activity		Exec
	Forecast		Adju
	(Updated Per	TOTAL FY21	(Ch
Support Units and Institutional Costs	Fall Census)	RCM CHANGE	B _r
EXECUTIVE OFFICE OF THE PRESIDENT	(437,259)	(600,353)	9
DEVELOPMENT	(1,506,102)	(2,067,867)	- 81
LEGAL AFFAIRS AND GENERAL COUNSEL	(376,885)	(517,461)	2
CHIEF MARKETING AND COMMUNICATIONS	(1,016,153)		
GLOBAL INITIATIVES AND OUTREACH	(308,955)		
ARIZONA HEALTH SCIENCES CENTER	(836,670)		9
SECRETARY OF THE UNIVERSITY TOTAL	(2,910,747)		-
ACADEMIC AFFAIRS & PROVOST TOTAL	(5,286,765)		4
VP ARIZONA ARTS TOTAL	(184,154)		4
BUSINESS AFFAIRS TOTAL SVP RESEARCH AND INNOVATION TOTAL	(7,294,506)		10
TOTALS	(2,303,120)		
% CHANGE TO BASE	-10.72%		7
O CHANGE TO BASE	-10.72%	-14.72%	

		FY21 % Net
	Effect from	Effect from
FY21	Forecast	Forecast
Savings	Activity,	Activity,
from	Exec.	Exec.
Proposed	Decision	Decision
Furlough	Adjustments	Adjustments
Programs &	, and	, and
ERE	Proposed	Proposed
(8/10/20 -	Furlough	Furlough
2/21/21)	Programs	Programs
208,421	(391,932)	-9.6%
747,295	(1,320,571)	-9.4%
295,502	(221,959)	-6.3%
284,078	(11,093)	-0.1%
457,479	(452,313)	-15.7%
1,231,276	82,535	1.1%
2,474,041	(1,522,392)	-5.6%
3,574,219	(3,684,468)	-7.5%
147,795	24,054	1.4%
2 002 764	(7,955,035)	-11.7%
2,803,764	(1,500,000)	
2,803,764	(887,577)	
	from Proposed Furlough Programs & ERE (8/10/20 - 2/21/21) 208,421 747,295 295,502 284,078 457,479 1,231,276 2,474,041 3,574,219	Savings Activity, from Exec. Proposed Decision Furlough Adjustments Programs & , and Proposed (8/10/20 - Eurlough Furlough 2/21/21) Programs 208,421 (391,932) 747,295 (1,320,571) 295,502 (221,959) 284,078 (11,093) 457,479 (452,313) 1,231,276 82,535 2,474,041 (1,522,392) 3,574,219 (3,684,468)



Budget Allocation FY21 (Colleges) | Spring Census Update

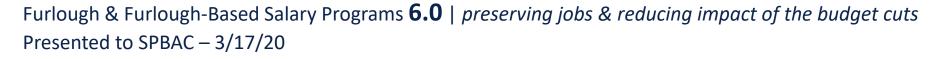
At the end of 2020, with exceptional Federal and State support, we end employee contributions to the Furlough & Furlough Based Salary Programs

As committed, we review again at Spring Census

Thanks to tremendous efforts, we see additional improvement – though still down significantly **Half of colleges still face material cuts**

	FY21 RCM		Fx
	change, based		C
	on FY21		Dis
	Activity		For
	Forecast		Rev.
	(Updated per	TOTAL FY21	(Upr
	Spring	Forecast RCM	per'
RCUs	Census)	Change	Cen
JAMES C. WYANT COLLEGE OF OPTICAL SCIENCES	(258,577)	(541,669)	Ip
COLLEGE OF ARCHITECTURE & LANDSCAPE ARCHITECTURE	(239,584)	(368,356)	24
ELLER COLLEGE OF MANAGEMENT	(4,797,208)	(9,446,876)	1,92
COLLEGE OF EDUCATION	(148,209)	(304,849)	1,40
JAMES E ROGERS COLLEGE OF LAW	(112,337)	(1,368,319)	75.
COLLEGE OF ENGINEERING	(1,812,071)	(3,518,195)	57'
COLLEGE OF AGRICULTURE AND LIFE SCIENCES	(1,767,030)	(2,354,302)	1
CALS - COOPERATIVE EXTENSION	74,121	(290,285)	9
COLLEGE OF FINE ARTS	(2,351,893)	(3,442,708)	- 8
COLLEGE OF HUMANITIES	(3,647,057)	(5,002,719)	٤.
COLLEGE OF SCIENCE	(7,233,726)	(10,191,267)	83
COLLEGE OF SOCIAL & BEHAVIORAL SCIENCES	(6,169,362)	(11,963,748)	2,20-
COLLEGE OF APPLIED SCIENCE AND TECHNOLOGY	(452,999)		1,0
AHS DIVISIONS AND INSTITUTES	3,209,241		- 4
COLLEGE OF MEDICINE (TUCSON)	391,111	(588,909)	- 46
COLLEGE OF MEDICINE (PHOENIX)	808,514		- 46
COLLEGE OF NURSING	(433,341)		3,2
COLLEGE OF PHARMACY	638,511	820,143	-
MEL AND ENID ZUCKERMAN COLLEGE OF PUBLIC HEALTH	(364,043)	(1,693,960)	
RCM INVESTMENTS IN COLLEGES	(24,665,939)	(48,053,035)	15
	-4.45%	-8.67%	

21 ge, u on /21 st, a / e, &	FY21 Savings from Proposed Furlough Programs & ERE (8/10/20 -	Net Effect = Total FY21 change, based on FY20, FY21 Forecast, Online / Distance, Exec Decisions, & Proposed	% Net Effect = % FY21 change, based on FY20, FY21 Forecast, Online / Distance, Exec Decisions, & Proposed
ons	12/27/20)	Furlough	Furlough
.0%	611,582	232,635	3%
%	416,155	291,042	3%
6	3,789,668	763,628	1%
~	968,815	2,072,522	12%
+%	1,267,011	689,408	4%
74	2,226,440	783,691	2%
	2,559,484	(1,604,417)	-3%
~	-	(290,285)	-2%
1	876,162	(20,931)	-0%
70	1,113,724	(1,514,876)	-6%
7	6,179,277	2,324,936	2%
1%	3,734,090	(3,025,616)	-4%
	309,933	(69,541)	-1%
	1,039,843	4,477,258	31%
	3,295,827	(2,762,077)	-5%
	2,374,527	(4,546,599)	-18%
	1,213,401	2,819,442	17%
	735,921	306,064	2%
	775,560	(342,821)	-2%
_	33,487,420	583,463	0%
-			





Budget Allocation FY21 (Support Units) | Spring Census Update

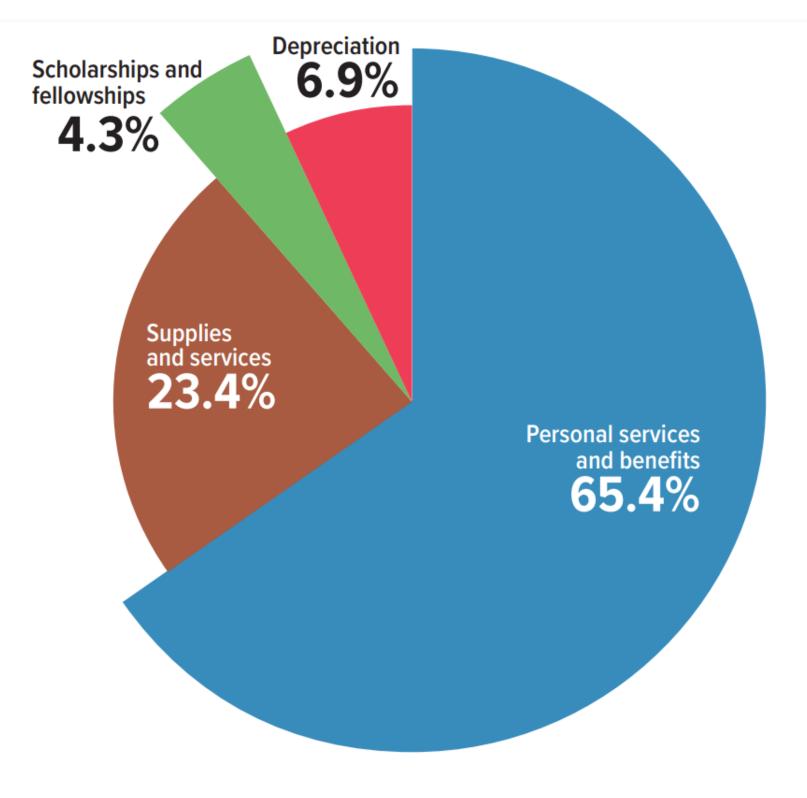
End of employee contributions to the Furlough & Furlough-Based Salary Programs increases the negative impact to support units

Auxiliaries (not a part of RCM, so not seen here) realize a 41% decline in activity

	FY21 RCM change, based on FY21 Activity Forecast (Updated Per		D Adj (Ch
Support Units and Institutional Costs	Spring Census)	TOTAL FY21 RCM CHANGE	Bu
Support Units and Institutional Costs EXECUTIVE OFFICE OF THE PRESIDENT	(429,201)		Bu
DEVELOPMENT	(1,478,349)		
LEGAL AFFAIRS AND GENERAL COUNSEL	(369,940)		
CHIEF MARKETING AND COMMUNICATIONS	(997,428)		
GLOBAL INITIATIVES AND OUTREACH	(303,261)		7
ARIZONA HEALTH SCIENCES CENTER	(821,252)		5
SECRETARY OF THE UNIVERSITY TOTAL	(2,857,109)		
ACADEMIC AFFAIRS & PROVOST TOTAL	(5,189,344)		
VP ARIZONA ARTS TOTAL	(180,760)		
BUSINESS AFFAIRS TOTAL	(7,160,088)	(9,880,881)	
SVP RESEARCH AND INNOVATION TOTAL	(2,260,680)	(3,119,726)	
TOTALS	(22,047,414)	(30,425,309)	
% CHANGE TO BASE	-10.53%	-14.53%	7

			FY21 % Net
			Effect from
	FY21	FY21 Net	Forecast
	Savings	Effect from	Activity,
	from	Forecast	Exec.
	Proposed	Activity, Exec.	Decision
21 %	Furlough	Decision	Adjustment
₹ased	Programs &	Adjustments,	s, and
cast	ERE	and Proposed	Proposed
and	(8/10/20 -	Furlough	Furlough
ents	12/27/20)	Programs	Programs
•	148,872	(443,423)	-10.9%
6	533,782	(1,506,331)	-10.7%
	211,073	(299,443)	-8.5%
	202,913	(73,533)	-0.8%
	326,771	(577,328)	-20.0%
1	879,483	(253,841)	-3.3%
7	1,767,172	(2,175,623)	-8.0%
è	2,257,629	(4,903,637)	-9.9%
	105,568	(14,780)	-0.9%
6	2,002,689	(8,621,692)	-12.7%
	1,581,715	(1,538,011)	-7.2%
	10,017,667	(20,407,642)	-9.7%
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Source: FY21 Annual Comprehensive Financial Report https://www.fso.arizona.edu/financial-management/annual-reports

Despite the tremendous efforts of our community and all the mitigation strategies, the University still ended FY21 with \$70 million less revenue than the pre-pandemic forecast — with some units now starting to do better but others remaining still far worse

The guiding principle for all mitigation strategies: Preserve as many jobs as possible through an *equitable, institution-wide approach*

No unit has paid employees back for the reduction of their income during their 4-month contribution to the Furlough & Furlough-Based Salary Programs

No unit will



