ACADEMICS
- Access to a world-class University
- Focus on earning a meaningful degree
- Choose from a wide-ranging list of majors and areas of study
- Prepare student-athletes for a post-collegiate career
- Provide necessary resources to achieve academically

ATHLETICS
- Compete for championships
- Provide high-level coaching
- Access to world-class training facilities and support staff
- Challenge student-athletes daily to maximize potential

PERSONAL DEVELOPMENT
- Produce tremendous growth as a person
- Provide education on wide-ranging topics affecting our communities
- Be prepared socially to contribute in your community

CULTURE of EXCELLENCE
- Challenge student-athletes to ensure a transformational experience in these three areas
- Be a student-athlete centered department by making decisions for their benefit
- Strive to be a point of pride for the University, Tucson and Southern Arizona
CHAMPIONSHIP EXPERIENCE

- 21 Team National Championships
- 197 Individual National Championships
- 131 Team Conference Championships
- 840 Individual Conference Championships
ATHLETICS DEPARTMENT OVERVIEW

ATHLETIC PROGRAMS
21

DEPARTMENTS
17

500 Student-Athletes
194 Student Staffers
226 Part-Time Staffers
145 Support Staffers
29 Administrators
16 Volunteer Coaches
57 Full-Time Coaches
Arizona Athletics is committed to a culture of academic excellence.

C.A.T.S. ACADEMICS

Arizona Athletics is committed to a culture of academic excellence.

THREE-YEAR PROGRESSION
(Fall Semesters 2015-17)

<table>
<thead>
<tr>
<th></th>
<th>F15</th>
<th>F16</th>
<th>F17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Semester GPA (single-semester only):</td>
<td>2.80</td>
<td>2.94</td>
<td>2.97</td>
</tr>
<tr>
<td>Cumulative GPA (all semesters):</td>
<td>2.87</td>
<td>2.95</td>
<td>3.01</td>
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<tr>
<td>Student-Athletes with at least a 3.0 GPA:</td>
<td>242</td>
<td>268</td>
<td>293</td>
</tr>
<tr>
<td>Student-Athletes with at least a 3.5 GPA:</td>
<td>123</td>
<td>145</td>
<td>160</td>
</tr>
<tr>
<td>Student-Athletes with at least a 4.0 GPA:</td>
<td>28</td>
<td>57</td>
<td>69</td>
</tr>
</tbody>
</table>

Current NCAA Graduation Success Rate (GSR): 84%

- Highest percentage in Arizona history
- Up 11% over the last five years

All athletic programs are exceeding the APR threshold of 930

Student-athletes have been enrolled in over 80 of the University's 128 available majors including:

- Biomedical Engineering
- Business
- Neuroscience and Cognitive Science
- Optical Sciences and Engineering
- Psychology
- Real Estate Development
- Studio Art
- Veterinary Science
GOALS:
The C.A.T.S. Life Skills program is committed to the development of each student-athlete that becomes a Wildcat. It is our privilege and responsibility to create an environment that supports and encourages individuals to achieve their highest potential. We believe the single most important factor that influences our success at Arizona is the student-athlete and their progression in each of these areas:

PERSONAL DEVELOPMENT
- Step UP! Bystander Intervention Training Program
- Leadership Groups
- Time Management
- Health and Wellness Education
- Mental Health
- Diversity and Inclusion Issues and Education
- Sexual Assault and Domestic Violence Prevention
- Personal Finance

CAREER DEVELOPMENT
- NIKE Internship
- Alumni Networking
- Career/Major exploration
- Career Fairs
- Resume writing and cover letter preparation
- Interviewing skills/mock interviews and job search strategies

COMMUNITY SERVICE
IMPACTING the COMMUNITY

349  Community service requests completed
417  Student-athletes volunteered
82   Female, Most Volunteer Hours - Elizabeth (Lizzie) Smith (T&F)
73.25 Male, Most Volunteer Hours - Avery Mickens (T&F)
20.9 Athletics Director's Cup for Community Service - Women's Basketball (Hours Avg. per S-A)
2,523 Total Student-Athlete Volunteer Hours
22,400 Total number of people reached
A brief look at total revenue and expenses.

Total Revenue and Expenses

<table>
<thead>
<tr>
<th>Financial Year</th>
<th>Revenue</th>
<th>Expenses</th>
<th>NET</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2016-2017</td>
<td>$92,083,807</td>
<td>$89,572,652</td>
<td>$2,527,246</td>
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<tr>
<td>FY 2015-2016</td>
<td>$92,640,111</td>
<td>$88,041,154</td>
<td>$4,598,957</td>
</tr>
<tr>
<td>FY 2014-2015</td>
<td>$88,513,908</td>
<td>$82,384,288</td>
<td>$6,129,620</td>
</tr>
<tr>
<td>FY 2013-2014</td>
<td>$85,513,908</td>
<td>$88,237,117</td>
<td>$3,855,747</td>
</tr>
<tr>
<td>FY 2012-2013</td>
<td>$82,384,288</td>
<td>$92,864,011</td>
<td>$257,779</td>
</tr>
</tbody>
</table>
2016-17 BUDGET BREAKDOWN

ATHLETICS BUDGET and SPENDING

Salaries & Benefits $34,672,392
Scholarships $14,219,005
Debt Service $9,100,225
Equipment & Game Expenses $8,068,561
Team Travel & Recruiting $7,742,566
Other Operating Expenses $6,946,117
Direct Overhead $4,480,817
Guarantees $1,843,561
Student Athlete Meals $1,595,566
Indirect Institutional Support $1,542,897
Fundraising/Mkt/Promotions $1,469,240
Medical Expenses $1,183,064

Total $92,864,011
<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Media Rights</td>
<td>$26,499,714</td>
</tr>
<tr>
<td>Contributions</td>
<td>$18,351,576</td>
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<tr>
<td>Ticket Sales</td>
<td>$15,490,786</td>
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<tr>
<td>Royalties/Licensing/Sponsorships</td>
<td>$9,900,132</td>
</tr>
<tr>
<td>Direct Institutional Support</td>
<td>$8,526,384</td>
</tr>
<tr>
<td>Conference Distributions</td>
<td>$3,117,613</td>
</tr>
<tr>
<td>Sales, Concessions &amp; Parking</td>
<td>$2,934,038</td>
</tr>
<tr>
<td>Indirect Institutional Support</td>
<td>$2,467,897</td>
</tr>
<tr>
<td>NCAA Distributions</td>
<td>$1,558,806</td>
</tr>
<tr>
<td>Other</td>
<td>$1,548,985</td>
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<tr>
<td>Guarantees</td>
<td>$1,051,403</td>
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<tr>
<td>Endowment Income</td>
<td>$636,473</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$92,083,807</strong></td>
</tr>
<tr>
<td>Description</td>
<td>Amount</td>
</tr>
<tr>
<td>--------------------------------------------------</td>
<td>------------</td>
</tr>
<tr>
<td>Development Operations Budget:</td>
<td>$2,445,326</td>
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<tr>
<td>Football Parking:</td>
<td>$218,495</td>
</tr>
<tr>
<td>Men’s Basketball Parking:</td>
<td>$673,000</td>
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<tr>
<td>Administrative Service Charge Revenue:</td>
<td>$1,828,926</td>
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<tr>
<td>Administrative Service Charge Expenses:</td>
<td>$570,164</td>
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<tr>
<td>Gift Administration Charge:</td>
<td>$166,506</td>
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<tr>
<td>Summer School Tuition:</td>
<td>$500,000</td>
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<tr>
<td>UA Housing:</td>
<td>$372,000</td>
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<tr>
<td>Transfer to Academics:</td>
<td>$260,000</td>
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<tr>
<td>Transfer to Health Services:</td>
<td>$350,000</td>
</tr>
<tr>
<td>Transfer to UA Band:</td>
<td>$150,000</td>
</tr>
<tr>
<td><strong>Total:</strong></td>
<td><strong>$7,534,417</strong></td>
</tr>
</tbody>
</table>

*In addition to these shared expenses, non-scholarship student-athletes contribute almost $7 million to Arizona through the cost of tuition.*
PAC-12 REVENUE (2015-16)
Stanford: $112,036,255
Oregon: $111,701,175
Washington: $107,154,560
USC: $106,200,000
UCLA: $98,913,023
Arizona State: $94,662,743
Arizona: $85,356,236
California: $81,653,024
Utah: $79,447,512
Colorado: $77,276,889
Oregon State: $72,731,247
Washington State: $58,753,266

Arizona's revenue against Power 5 public schools via USA Today 2015-16 finance report

TOP 5 REVENUE: POWER 5 (2015-16)
Texas A&M: $194,388,450
Texas: $187,981,158
Ohio State: $170,154,560
Alabama: $164,009,745
Michigan: $163,850,616

BOTTON 5 REVENUE: POWER 5 (2015-16)
Washington State: $58,753,266
Wake Forest: $62,053,971
Boston College: $71,314,082
Oregon State: $72,731,247
Pittsburgh: $75,273,117

AVERAGE REVENUE: POWER 5 (2015-16)
Washington: $107,154,560
USC: $106,200,000
West Virginia: $105,140,368
Clemson: $104,823,057
Virginia: $103,272,319

LIKE-SCHOOL REVENUES (2015-16)
Florida: $141,441,109
Wisconsin: $132,788,726
Kentucky: $132,180,246
Michigan State: $123,034,495
West Virginia: $105,140,368
Indiana: $95,216,762
North Carolina: $95,175,985
Kansas: $90,658,829
ARIZONA STADIUM – EAST PHASE I
- Renovating the lower east side Zona Zoo concourse and gate entry
- New restroom and concession facilities
- Upgrading access points on the east and south east
- Underway with a goal of being completed by Sept. 1

HILLENBRAND AQUATIC CENTER
- Rebuild the 50-meter pool including the old dive well
- Expand long and short course lanes
- Repair deteriorated pump and plumbing infrastructure
- Starting April 1 with a goal of being completed by Jan. 1

HILLENBRAND SOFTBALL STADIUM
- Renovations to seating areas and the press box
- Starting after this season with a goal of being completed in January

INDOOR SPORTS CENTER
- Located on Sancet Stadium adjacent to National Championship Dr.
- 90-yard field with a 10-yard end zone
- Full-width, climate-controlled space for training and conditioning amongst other opportunities
- Starting in April with a goal of being completed in December

MCKALE CENTER LOCKER ROOMS
- Working in the lower concourse in the old academic and lab-space area
- New locker rooms for men’s golf, soccer, men’s tennis, and women’s track and field/xc
- Remodeled locker rooms for women’s swimming and diving and men’s track and field/xc
- Starting on March 26 with a goal of being completed by Aug. 15

FUTURE PROJECTS
- Men’s and Women’s Golf
- Soccer
- Men’s and Women’s Tennis
- Track & Field